

GOVERNMENT OF ANDHRA PRADESH

## **Andhra Pradesh State Civil Supplies Corporation**

INVITATION OF EXPRESSION OF INTEREST FOR DESIGN, CONSTRUCTION,  
OPERATION AND MAINTENANCE OF INTEGRATED SILO STORAGE ALONG WITH  
RICE MILL UNDER BOO MODEL

EXPRESSION OF INTEREST (EOI)

### **Background**

The Andhra Pradesh State Civil Supplies (the "Authority") was incorporated in the year 1974 as a limited company under the Companies Act 1956.

The Corporation functions with the main objective to engage in promote, improve, develop counsel and finance production, purchase, storage, processing movement transport distribution and sale of food grains, foodstuffs and any other essential commodities and to establish laboratories for the purpose of ensuring quality control.

### **Public Distribution System**

Andhra Pradesh State Civil Supplies Corporation Ltd. is a State Agency appointed by the State Government for lifting of Rice and Wheat from FCI and Levy Sugar from Factories under PDS. It is the responsibility of the Corporation to undertake transportation, storage and delivery of the stocks under PDS at the door steps of the Fair Price Shop Dealers.

### **Objective of EOI**

The objective of this Expression of Interest is to invite application from reputed firms/ rice millers to construct, develop & operate the integrated silo storage facility for paddy storage along with dryer, rice mill & packaging unit to finally handover the custom milled rice (CMR) to Andhra Pradesh State Civil Supplies Corporation Limited as per the FAQ's norms.

### **A brief details about the project**

- The integrated silo storage facility should have steel silo storage for paddy, dryer, rice mill along with all necessary machinery and packaging facility
- The paddy silo storage should be 50,000 MT. The numbers of silos and capacity of each silo will be decided by the bidder
- The bidder may install the paddy silo storage along with rice mill in any the three districts i.e. East Godavari, West Godavari & Krishna as per the availability of land
- The integrated silo storage facility would be **Truck In - Truck Out model**, Intake of paddy & offtake of CMR rice in **bagged form**.
- The **concession period** would be for **10 years** for providing paddy silo storage service exclusively to the Authority under and in accordance with the provisions of a long-term concession agreement
- Land for construction of integrated steel silo storage facility along with rice mill will be arranged by the respective bidder

- The **land** on which the integrated silo complex is proposed to be constructed, should be under **registered ownership** or under registered **long term lease** of minimum tenure of 15 **years** from the date of the Concession Agreement
- The **indicative capital costs** (“Estimated Capital Cost”) for the Project, excluding land is approx. **INR 78 crores** for paddy Silo storage complex of **50,000 MT** capacity, along with dryer, rice mill & packaging unit

### **APSCSC obligations**

- APSCSC will provide paddy at integrated paddy Silo Storage facility and also responsible for taking delivery of CMR from integrated silo storage unit
- The transportation charges from farm to integrated silo storage facility for paddy and rice mill to buffer godown/MLS/FPS point will be borne by APSCSC
- APSCSC will utilize the paddy silo storage & provide 80% **revenue guarantee** of the silo storage capacity
- APSCSC will provide the Per MT storage charges for storing paddy in silos
- APSCSC will also provide the custom milling charges fixed by GOI from time to time on CMR rice on Per MT basis
- APSCSC will issue delivery orders from time to time to take custom milled rice
- APSCSC will provide gunny bags/PP bags for storing/transporting the paddy/CMR in bagged form
- APSCSC will appoint/ provide one official at the time of issuing CMR for delivery into FPS

### **Bidder Obligations**

- The bidder shall store the paddy in silos for long period as per direction by APSCSC and then mill the paddy to deliver CMR to APSCSC
- The bidder should store the paddy in silos and provide CMR as per the specification fixed by government from time to time
- All by-products of CMR would be retained by bidder only
- The rice mill can be utilized by the firms/bidder for other commercial purpose also other than custom milling for APSCSC
- There supplies for APSCSC has to be done strictly as per the timelines and delay owing to any reason will be liable to actions
- The milling capacity of rice mill shall be decided by the bidder. However it should not be less than 12 MT per hour
- Designing, engineering, financing, procurement, installation, construction, operation and maintenance will be done by private developer
- The selected bidder/private developer has to incorporate a SPV registered as a company incorporated under the Companies Act 2013 for execution of the agreement with APSCSC
- The bidder must have all necessary approvals/ licenses for carrying out the business and meet all legal/regulatory/compliance requirements

### **Construction Period**

- Construction period would be maximum 1 year for installation &

commissioning of integrated silo storage facility along with rice mill from the date of execution of agreement

### **Eligibility Requirement**

- Any individual/ reputed firm/ consortium can be the private developer/bidder under this scheme who will construct, operate & maintain the project on behalf of APSCSC on Build, Own & Operate basis (BOO)
- The private developer/ bidder should have prior experience into warehousing and rice milling operations
- The selected bidder should have minimum net worth of 25% of indicative project cost

### **Selection Process**

- Bidding process would be single -stage two parts process - Qualification and Financial proposal.
- Bidder shall be required to meet the Technical Capacity and Financial Capacity for undertaking the project. Financial Proposal of only those bidders shall be opened, who meets the both criteria.
- Bidding criteria will be the fixed storage charges per MT per annum required by the bidder for implementing the project.
- The bidder quoting the lowest fixed storage charges will be awarded.

### **Pre-Bid Meeting**

- A pre-bid meeting in this regard will be held on 21.01.2019 at 11:00 AM at the office of the Andhra Pradesh State Civil Supplies Corporation Limited , Vijayawada.

### **Submission of EOI**

- The applicant should submit its EOI in prescribes format and along with supporting documents if any on following address on or before 28.01.2019 up to 5:00 PM.

### **Clarifications**

- In-case of any clarification on EOI, interested players may write on [mktgho.apscsco@ap.gov.in](mailto:mktgho.apscsco@ap.gov.in) before EOI submission date

### **Address:**

The Managing Director,  
IV th & V th Floor, Regd. Office H.No.10-152/1,  
Sri Sai Towers, Ashok Nagar, Beside Siris Company,  
Kanuru, Bandar Road, Vijayawada-520007.  
Phone : 0866-2551915

As per the interest shown by private firms/ rice millers, the APSCS will issue the detailed RFP & draft concession agreement with all the terms & conditions.

FORMAT OF PRIVATE DEVELOPER/APPLICANT PROFILE

1. a. Name of firm:
- b. Country of incorporation:
- c. Address of the corporate headquarters and its branch office(s),if any, in India:
- d. Date of incorporation and/ or commencement of business:
2. Brief description of the Company including details of its main lines of business:
3. Details of individual(s) who will serve as the point of contact/ communication for the Authority:
  - a. Name:
  - b. Designation:
  - c. Company:
  - d. Address:
  - e. Telephone Number:
  - f. E-Mail Address:

Certification:

1. I am willing to work on the scheme.
  
2. I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe me, my qualifications, and my experience.

Date:

[Signature]

Full Name